

V-One Sales

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**ORDER TO CASH SOLUTION FOR MANUFACTURING
COMPANIES**

Take Off Stage

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- You have promising traction and solid physical infrastructure in place. Now you are ready to ramp up your operations. You need a trusted software solution that suits your industry requirements, your business model and the challenges you face – and more importantly, that can scale up to your growing needs!

Plan your Operations dashboard with V-One!

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Active Orders

Order Status

Production Status

Receivables
pending

Finished Goods
Inventory

Raw Material Inventory

Shipment Status

List Open POs

Consumption Report

Generate BOM

Your choice

Your choice

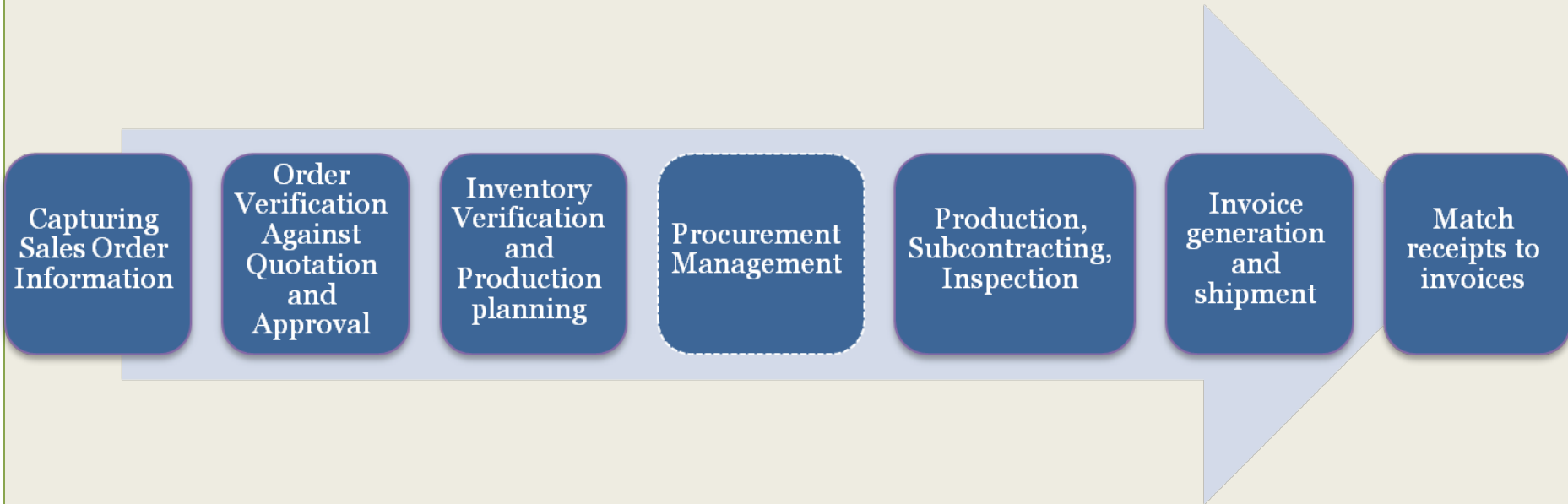
About SANKHYA V-One Sales

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SANKHYA V-One Sales is an ERP 2.0 solution focused primarily on automating the activities of a business from the point of receiving a sales order from customer, through the production, shipment till receivables

Typical Order To Cash Process

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Key features – Order management

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Enter Sales Order

- Maintain Product Catalogue
- Maintain client masters
- Manage tax rates

Approve Sales Order

- Match with the proposal
- Approve the sales order for production planning

Capturing Sales Order Information

Order Verification Against Quotation and Approval

Inventory Verification and Production planning

Procurement Management

Production, Subcontracting, Inspection

Invoice generation and shipment

Match receipts to invoices

Enter Order

Capturing Sales Order Information

Sample Screenshot

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V-One Sales - Enter a New Order - Windows Internet Explorer

http://192.9.202.62:8888/varadhi?cmd=set&document=/MPMS/sp/orders/enterorder.sp&model=/MPMS/models/aml.md

File Edit View Favorites Tools Help

V-One Sales - Enter a New Order

Enter a New Order

# Order No:	Order_2292008_17465	# Customer ID/Name:		Select CST/VAT	
Date		Customer Name		Consignee CST Number:	-
Delivery Date		Billing Address		Consignee VAT Number:	-
Project		Shipment Address		Guarantee Period from DOC	24
Description :	Order Description			Guarantee Period from DOS	12

S.No	Part Name/ID	Product Type	Description	Units	Transportation Charge Rate	Unit Price	Unit(s) (Quantity)	Total
1.					0	0	0	0.00
2.					0	0	0	0.00
3.					0	0	0	0.00
4.					0	0	0	0.00
5.					0	0	0	0.00
6.					0	0	0	0.00
7.					0	0	0	0.00
8.					0	0	0	0.00
9.					0	0	0	0.00
10.					0	0	0	0.00
Total :								0.00

Excise-Duty Amount	Cess Amount	SHE Cess Amount	Tax Amount (CST/VAT)	Total Amount
0.00	0.00	0.00	0.00	0.00

Submit **Reset**

Internet 100%

Key features – Inventory & Stores management

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Stores Management

- Track material availability, inward and outward
- Maintain supplier masters

BOM and BIN Support

- Get Bill of Material
- Add BIN details
- Get Consumption details
- Generate reports and alerts.

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Key features – Procurement and Production management

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Procurement

- Create PO
- Approve
- Receive Goods
- Verify quality of material received
- List Open POs

Production Management

- Enter days' production
- Authorize Quality inspection
- Authorize shipment
- Generate reports and alerts

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Enter Day's Production – Sample Screens



V-One Sales - Enter Days Production - Windows Internet Explorer

http://192.9.202.62:8888/varadhi?cmd=set&document=/MPMS/sp/production/day_prod.sp&model=/MPMS/models/aml.md

File Edit View Favorites Tools Help

V-One Sales - Enter Days Production

Help | A B C Engineering Company | User: wvadmin | Log Out | Change Password

V-One Sales

Manage Orders | **Manage Production** | Manage Inventory | Manage Shipment | Procure | Sub Contract | MIS Reports

Manage Production

- [Enter Day's Production](#)
- [Allocate Production](#)
- [Authorize Galvanizing](#)
- [Enter Day's Galvanised Output](#)
- [Allocate Galvanised Production](#)
- [Authorise Inspection](#)
- [List all active Orders](#)
- [List all fulfilled orders](#)
- [List Production by Period](#)

Enter Day's Production

Start Date: [] [] [] [] [] [] No of Shifts: [] Reference: []

End Date: [] [] [] [] [] [] Production Type: [] []

S.No	Select Product	Check-in Quantity	BIN ID	Opening Balance	Closing Balance
1.	[] []	0	[] []	0	0
2.	[] []	0	[] []	0	0
3.	[] []	0	[] []	0	0
4.	[] []	0	[] []	0	0
5.	[] []	0	[] []	0	0
6.	[] []	0	[] []	0	0
7.	[] []	0	[] []	0	0
8.	[] []	0	[] []	0	0
9.	[] []	0	[] []	0	0
10.	[] []	0	[] []	0	0

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Match receipts to invoices

Key features – Subcontract Management

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Subcontract

- Create Subcontractor order
- Amen/Approve Order
- Receive and Verify Goods received
- Generate Inspection reports
- List all open Subcontract work orders

Capturing
Sales Order
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Order
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and
Approval

Inventory
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and
Production
planning

Procurement
Management

Production,
Subcontracting,
Inspection

Invoice
generation
and
shipment

Match
receipts to
invoices

Key features – Shipment and Documentation

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Shipment

- Generate documentation
- List documents generated
- Generate reports and alerts.

Some Documents Generated Automatically

- Tax Invoice
- Cash Invoice
- Delivery Challan
- Packing List
- Warranty Certificate

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Match receipts to invoices

Tax Invoice- Sample Screenshot

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Tax Invoice - Windows Internet Explorer

http://www.hamara.in:9080/varadhi?cmd=system&f=VWFile&op=read_file&object=/home/applications/webvaradhi/DMS/doc

File Edit View Favorites Tools Help

Tax Invoice

INVOICE CUM DESPATCH ADVICE - TAX INVOICE

A B C Engineering Company Post Box No. 33, X-29 & 50, Industrial Estate VISHAKAPTNAM 530 000		Self Authentication For A B C Engineering Company	CERC No 19/92-93 PLA No 54/97-98 ECC No ASDFD 5169 PXM-003	Lorry No 2344ER LR No 234 Form-XX No: 1234
CST No 28139452354 TIN No 28934857754	Document under Rules 52 A & 173 G of Central Excise Rules 1944. Commissionerate: Visakhapatnam Division III, Central Excise Commissionerate Office (New) Port Area Visakhapatnam Range: Gopal Theatre Road, Vizag		Chapter No 7308-9090	Time of Preparation: 12 Hrs Time of Despatch: 14 Hrs S.No. & Date of Debit Entry PLA/RG 23 A Part II
No and Date of Notification under which any concessional rate of duty are claimed: Customer: THYRENSUR3 Industrial Estates, -, -, Vizag, AP-520007, INDIA		PO No: Order_2622008_17052 Dt 26-02-2008 Amendment:	Consignee: Mumbai Industrial Estates, -, -, Mumbai, AP-520007, INDIA	
INVOICE No: 234 Dt. 26-02-2008				

Sl.No	DESCRIPTION OF GOODS	Unit	Qty Mtr/No	Rate Mtr/No	Assessable Value	Amount of Duty		Taxes		Total Amount	
						Ex-Duty (3 %)	Cess+SHECess (2 % + 2 %)	VAT (0 %)	CST (0 %)	Rs	Ps
Order Description : Cabels											
1.	Plastic cabel	Mts	200	100.00	20,000.00	600.00	12.00 + 12.00	.00	0.00	20,624.00	
Total In Words : RUPEES TWENTY THOUSAND SIX HUNDRED AND TWENTY FOUR ONLY					Total Amount	20,000.00	600.00	24.00	.00	0.00	20,624.00
Shipment details : Description for shipment											

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Match receipts to invoices

Key features – Track Receivables

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Enter Receipts



Allocate Receipts

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Other features

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- V-One offers augmented features in the form of
 - Document/content management that allows sharing documents in a secure way
 - Timecard management to allow users to update time spent on activities
 - Web based access using standards conforming technologies that allow scale and security!
 - Anywhere, Anytime secure access
 - Maintaining logs and generating alerts
 - Robust platform that allows new applications to be developed and integrated with existing applications

Key Benefits

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- MIS to provide smooth information flow
- Key performance measures to help target and achieve higher levels of efficiencies
- Seamless access to the system irrespective of the location of the factory units
- Low cost of ownership (investment).
- Tangible and quick returns on the investment, experience faster deliveries and accurate receivables follow-ups.

Total Cost of Ownership

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- When you select V-One, your investment already takes care of the following:
 - Application Platform Costs
 - Application Costs
 - Server License Costs
 - User License Costs
 - Well defined Support Costs
 - ✦ The “only” additional costs are in procuring hardware and OS!
 - ✦ If you would like to access the system from all your locations, then, ISP connection with a Static IP (mostly existing!).

Implementation Time

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- 1-2 Weeks if there is no major customization
- 4-6 Weeks for a moderate level of customization

Server Requirements

- V-One Sales is available on rental as a hosted web 2.0 application from www.hamara.in or as a licensed software you can host on your own server.
- In both cases there is no software installed on the client. The application can be accessed from a standard browser supporting HTML and JavaScript like Internet Explorer or FireFox from a desktop, mobile phone or PDA.
- **System Requirements (Server)**
- Server
 - Intel P4/512 MB RAM/80GB Hard Disk/Combo CD Writer/Ethernet card
- Operating System
 - RedHat Enterprise Linux 3.0
- Database
 - PostgreSQL 7.4 or ODBC compliant RDBMS
- Browser
 - Mozilla 2.0 or Internal Explorer 6.0 and above

Contact

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